

For each item, rank-order the four choices.

Mark the responses as: #4 Most like you, #3 Less like you, #2 Even less like you, #1 Least like you

1. I'd rather study
  - a. \_\_\_ Arts and crafts
  - b. \_\_\_ Literature and humanities
  - c. \_\_\_ Business and finance
  - d. \_\_\_ Science and engineering
2. I feel best about myself when
  - a. \_\_\_ I'm graceful in action
  - b. \_\_\_ I'm connecting with someone
  - c. \_\_\_ I'm rock-solid dependable
  - d. \_\_\_ I exercise my ingenuity
3. In mood I'm more often
  - a. \_\_\_ Excited and stimulated
  - b. \_\_\_ Enthusiastic and inspired
  - c. \_\_\_ Cautious and prudent
  - d. \_\_\_ Calm and detached
4. I keep coming back to
  - a. \_\_\_ Perfecting my craft
  - b. \_\_\_ Helping other affirm themselves
  - c. \_\_\_ Helping others do right
  - d. \_\_\_ Figuring out how things work
5. Coming right down to it I tend to be
  - a. \_\_\_ Practical and opportunistic
  - b. \_\_\_ Compassionate and altruistic
  - c. \_\_\_ Dutiful and diligent
  - d. \_\_\_ Efficient and pragmatic
6. I respect myself more for
  - a. \_\_\_ Being bold and adventurous
  - b. \_\_\_ Being kind-hearted & of good will
  - c. \_\_\_ Doing good deeds
  - d. \_\_\_ Being autonomous & independent
7. I'm more inclined to trust
  - a. \_\_\_ Impulse and whims
  - b. \_\_\_ Intuitions and intimations
  - c. \_\_\_ Customs and traditions
  - d. \_\_\_ Pure reason and formal logic
8. I'm sometimes eager to
  - a. \_\_\_ Make an impression and have impact
  - b. \_\_\_ Lose myself in romantic dreams
  - c. \_\_\_ Be a valued and legitimate member
  - d. \_\_\_ Make a scientific breakthrough
9. I'm in a life-long search for more
  - a. \_\_\_ Thrills and adventure
  - b. \_\_\_ Self-understanding
  - c. \_\_\_ Safety and security
  - d. \_\_\_ Efficient methods of operation
10. In facing the future
  - a. \_\_\_ I bet something lucky will turn up
  - b. \_\_\_ I believe in people's innate goodness
  - c. \_\_\_ You just can't be too careful
  - d. \_\_\_ It's best to keep a wary eye
11. If it were possible I'd like to become
  - a. \_\_\_ An artistic virtuoso
  - b. \_\_\_ A wise prophet
  - c. \_\_\_ A chief executive
  - d. \_\_\_ A technological genius
12. I'd do best in a job working with
  - a. \_\_\_ Tools and equipment
  - b. \_\_\_ Human resources development
  - c. \_\_\_ Material and services
  - d. \_\_\_ Systems and structures
13. As a guide to action I look primarily at
  - a. \_\_\_ Immediate advantages
  - b. \_\_\_ Future possibilities
  - c. \_\_\_ Past experience
  - d. \_\_\_ Necessary and sufficient conditions
14. I'm most self-confident when I'm
  - a. \_\_\_ Adaptable and flexible
  - b. \_\_\_ Genuine and authentic
  - c. \_\_\_ Honorable and respectable
  - d. \_\_\_ Strong-willed and resolute
15. I appreciate it when others
  - a. \_\_\_ Surprise me with generosity
  - b. \_\_\_ Recognize my true self
  - c. \_\_\_ Express their gratitude
  - d. \_\_\_ Ask me for my rationale
16. When thinking about misfortune
  - a. \_\_\_ I usually laugh it off
  - b. \_\_\_ I often wonder why
  - c. \_\_\_ I try to make the best of it
  - d. \_\_\_ I view it from a wide perspective

Compare all 4 boxes in each row. Score from the most to least like you.  
 (most = 4, a lot= 3, somewhat = 2 least = 1)

Active  
 Variety  
 Sports  
 Opportunities  
 Spontaneous  
 Flexible  
**1**

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Organized  
 Planned  
 Neat  
 Parental  
 Traditional  
 Responsible  
**2**

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Warm  
 Helpful  
 Friends  
 Authentic  
 Harmonious  
 Compassionate  
**3**

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Learning  
 Science  
 Quiet  
 Versatile  
 Inventive  
 Competent  
**4**

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Curios  
 Ideas  
 Questions  
 Conceptual  
 Knowledge  
 Problem Solver  
**5**

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Caring  
 People Oriented  
 Feelings  
 Unique  
 Empathetic  
 Communicative  
**6**

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Orderly  
 On Time  
 Honest  
 Stable  
 Sensible  
 Dependable  
**7**

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Run  
 Action  
 Challenges  
 Competitive  
 Impetuous  
 Impactful  
**8**

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Helpful  
 Trustworthy  
 Dependable  
 Loyal  
 Conservative  
 Organized  
**9**

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Independent  
 Exploring  
 Competent  
 Theoretical  
 Why Questions  
 Ingenious  
**10**

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Playful  
 Quick  
 Adventurous  
 Confrontive  
 Open Minded  
 Independent  
**11**

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Kind  
 Understanding  
 Giving  
 Devoted  
 Warm  
 Poetic  
**12**

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Sharing  
 Getting Along  
 Feelings  
 Tender  
 Inspirational  
 Dramatic  
**13**

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Active  
 Free  
 Winning  
 Daring  
 Impulsive  
 Risk Taker  
**14**

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Thinking  
 Solve Problems  
 Perfectionistic  
 Determined  
 Complex  
 Composed  
**15**

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Follow Rules  
 Useful  
 Save Money  
 Concerned  
 Procedural  
 Cooperative  
**16**

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Puzzles  
 Seeking Info  
 Making Sense  
 Philosophical  
 Principled  
 Rational  
**17**

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Social Causes  
 Easy Going  
 Happy Endings  
 Approachable  
 Affectionate  
 Sympathetic  
**18**

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Exciting  
 Lively  
 Hands on  
 Courageous  
 Skillful  
 On Stage  
**19**

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Pride  
 Tradition  
 Do things Right  
 Orderly  
 Conventional  
 Careful  
**20**

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# Scoring

## Part I

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	Total
A																	
B																	
C																	
D																	

A \_\_\_\_\_ (A)      B \_\_\_\_\_ (I)      C \_\_\_\_\_ (G)      D \_\_\_\_\_ (R)

## Part II

Write the score for each list on the line above the number:

\_\_\_\_\_ 1                  \_\_\_\_\_ 8                  \_\_\_\_\_ 11                  \_\_\_\_\_ 14                  \_\_\_\_\_ 19                  =                  \_\_\_\_\_ Total A

\_\_\_\_\_ 2                  \_\_\_\_\_ 7                  \_\_\_\_\_ 9                  \_\_\_\_\_ 16                  \_\_\_\_\_ 20                  =                  \_\_\_\_\_ Total B

\_\_\_\_\_ 3                  \_\_\_\_\_ 6                  \_\_\_\_\_ 10                  \_\_\_\_\_ 13                  \_\_\_\_\_ 18                  =                  \_\_\_\_\_ Total C

\_\_\_\_\_ 4                  \_\_\_\_\_ 5                  \_\_\_\_\_ 12                  \_\_\_\_\_ 15                  \_\_\_\_\_ 17                  =                  \_\_\_\_\_ Total D

### Totals:

**Orange/Artisan:** Part I A \_\_\_\_\_ + Part II A \_\_\_\_\_ = \_\_\_\_\_

**Gold/Guardian:** Part I C \_\_\_\_\_ + Part II B \_\_\_\_\_ = \_\_\_\_\_

**Blue/Idealist:** Part I B \_\_\_\_\_ + Part II C \_\_\_\_\_ = \_\_\_\_\_

**Green/Rational:** Part I D \_\_\_\_\_ + Part II D \_\_\_\_\_ = \_\_\_\_\_